



WOODEN BOATWORKS

GREENPORT, NEW YORK

RATE SCHEDULE

2020-2021 WORK SEASON (10/1/2020 - 9/30/2021)

NEW BUILDS AND RESTORATION:

Labor rates for new builds and substantial restoration projects are always negotiable. We look forward to discussing your next project.

ITEM	COST	UNIT	NOTE
LABOR			
SHIPWRIGHT	\$ 105.00	/HR	
BOAT SYSTEMS	\$ 120.00	/HR	(water, waste, elect., propane, fuel, vent., propulsion)
BOAT RIGGING	\$ 105.00	/HR	(standing & running rigging)
FINISHING	\$ 85.00	/HR	(paint, varnish, & detailing) (fixed prices available)
OTHER LABOR	\$ 85.00	/HR	
BOAT DELIVERIES	\$ 80.00	/HR	(food, lodging, transportation extra)
SPECIAL SERVICES			
DESIGN	\$ 160.00	/HR	(design & specifications)
BOAT INSPECTION	\$ 105.00	/HR	(boat inspection, bottom inspection, rigging inspection)
OTHER SERVICES			
PULL STICKS/RE-STEP	\$ 15.00	/LF	(total spar length) (dress & undress rigging not included)
T-LIFT HAUL/SIDETRACK/LAUNCH	\$ 16.50	/LF LOA	(Founders only) (haul/launch prep not included)
RAIL WAY HAUL/LAUNCH	\$ 16.50	/LF LOA	(Hanffs only) (haul/launch prep not included)
PRESSURE WASH BOTTOM	\$ 6.50	/LF LOA	(hand scraping extra)
PAINT BOTTOM	\$ 18.00	/LF LOA	(sand bottom & 1 coat)(prep & paint running gear extra)
SPAR VARNISHING	\$ 24.00	/LF	(Total LF all spars, spreader, tiller, crutch, chafe guard, hook)
FEES			
ENVIRONMENTAL FEE	1%	mark-up	(compliance & hazardous waste disposal)
PARTS & SUPPLIES			
	15%	mark-up	(parts, materials, supplies)
SUBCONTRACTORS			
	20%	mark-up	(mechanic, finisher, rigger, sailmaker, metal fabrication, etc.)
CONSULTANTS			
	20%	mark-up	(naval architect, surveyor, etc...)
TRANSIENT SLIPS & MOORINGS			
SLIP - DAILY	\$ 1.00	/LF LOA	(July, August, September only - Subject to availability)
SLIP - WEEKLY	\$ 6.00	/LF LOA	(July, August, September only - Subject to availability)
SLIP - MONTHLY	\$ 25.00	/LF LOA	(July, August, September only - Subject to availability)
MOORING - DAILY	\$ 1.00	/LF LOA	(July, August, September only - Subject to availability)
MOORING - WEEKLY	\$ 6.00	/LF LOA	(July, August, September only - Subject to availability)
MOORING - MONTHLY	\$ 25.00	/LF LOA	(July, August, September only - Subject to availability)
STORAGE			
OUTSIDE POWER BOAT	\$ 75.00	/LF LOA	(Founders) (includes; haul, pressure wash, block, launch)
OUTSIDE SAILBOAT - MAST OUT	\$ 75.00	/LF LOA	(Founders) (includes; haul, pressure wash, block, launch)
OUTSIDE SAILBOAT - MAST IN	\$ 85.00	/LF LOA	(We do not recommend storing sailboats with mast stepped)
IN-WATER	\$ 75.00	/LF LOA	(Founders and Hanffs)
WINTER EQUIP - RENTAL	\$ 400.00	/YR	(Ice Eater, Battery Charger, Lamp, Crash Pump, Elect cords)
DINGHY STORAGE - SMALL	\$ 250.00	each	(Up to 9ft) (Founders)
DINGHY STORAGE - LARGE	\$ 350.00	each	(Up to 14ft) (Founders)
BOAT ON TRAILER - INSIDE	TBD		(Founders) (subject to availability)
BOAT ON TRAILER - OUTSIDE	\$ 65.00	/LF LOA	(Founders) (subject to availability)
SPAR STORAGE	\$ 4.00	/LF	(Founders, Hanffs) (Total spar length, all spars)
KIT STORAGE 128 cuft	\$ 400.00		(Founders - inside, unheated, 6 months)
KIT STORAGE 64 cuft	\$ 200.00		(Founders - inside, unheated, 6 months)
CLIMATE CONTROLLED 5X10	TBD		(North Fork Self Storage or similar)(market rate plus 15%)
POD	TBD		(Unit-To-Go or similar)(market rate plus 15%)
TRAILER 6 x12	TBD		(Individual equipment trailer)(market rate plus 15%)